



Location: ZIP 98177

Property Types: Single Family Homes - All Property Statuses - All Properties - All Properties

Price Range: \$0 - No Limit

SQFT Range: 0 - No Limit

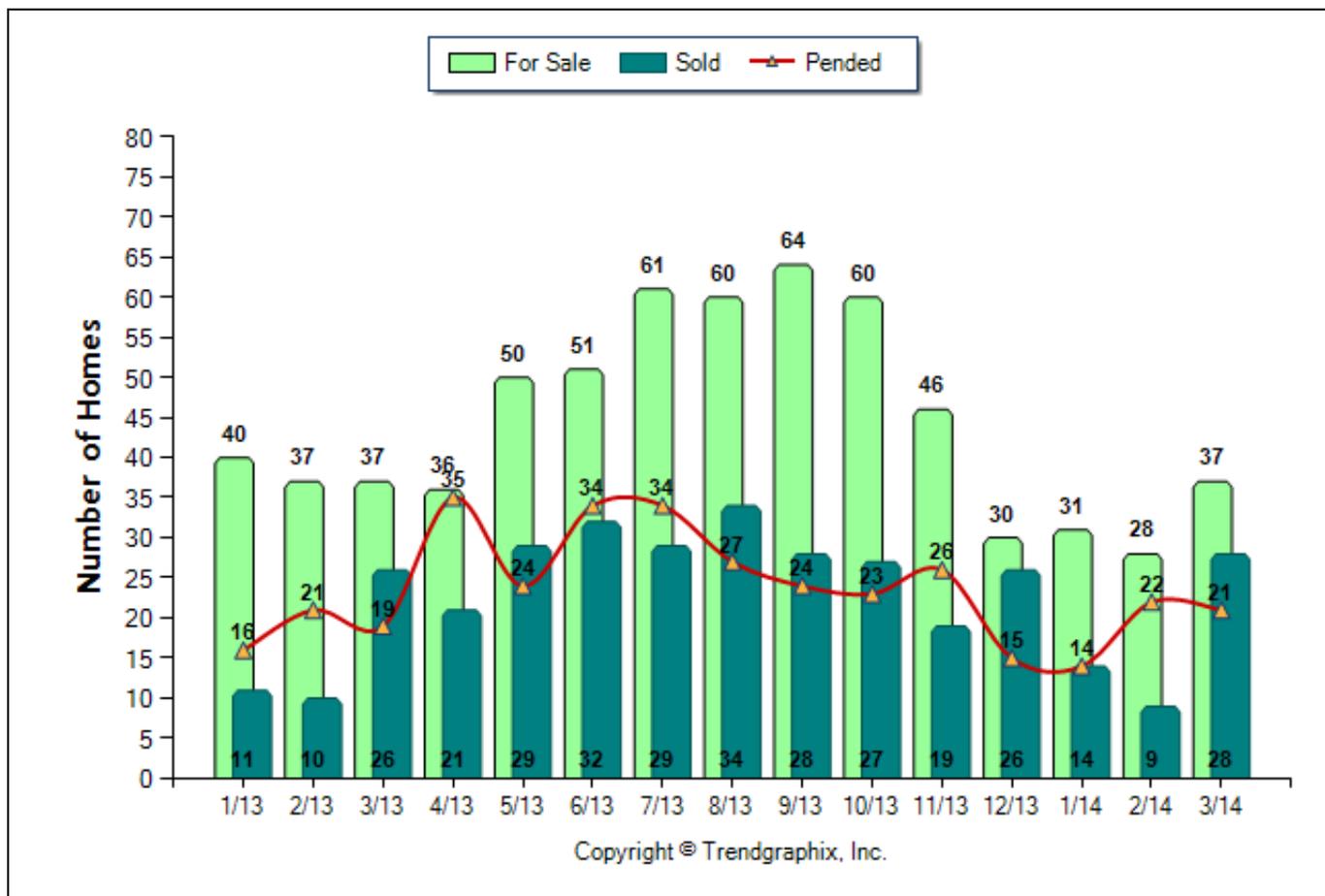
Bedrooms: 0 - No Limit

Full Baths: 0 - No Limit

Half Baths: 0 - No Limit

Year Built: 0 - No Limit

Number of Homes For Sale vs. Sold vs. Pended (Jan. 2013 - Mar. 2014)



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago		
	Mar. 14	Feb. 14	% Change	Mar. 14	Mar. 13	% Change	Jan. 14 to Mar. 14	Jan. 13 to Mar. 13	% Change
For Sale	37	28	32.1% ▲	37	37	0%	32	38	-15.8% ▼
Sold	28	9	211.1% ▲	28	26	7.7% ▲	17	16	6.3% ▲
Pended	21	22	-4.5% ▼	21	19	10.5% ▲	19	19	0%

March 2014 is a Seller's market**

Home For Sale in March 2014 is 37 units. It is up **32.1%** compared to the last month and the same as compared to the last year.
Home Closed in March 2014 is 28 units. It is up **211.1%** compared to the last month and up **7.7%** compared to the last year.
Home Placed under Contract in March 2014 is 21 units. It is down **4.5%** compared to the last month and up **10.5%** compared to the last year.

**Buyer's market: more than 6 months of inventory based on closed sales. Seller's market: less than 3 months of inventory based on closed sales. Neutral market: 3 - 6 months of inventory based on closed sales.

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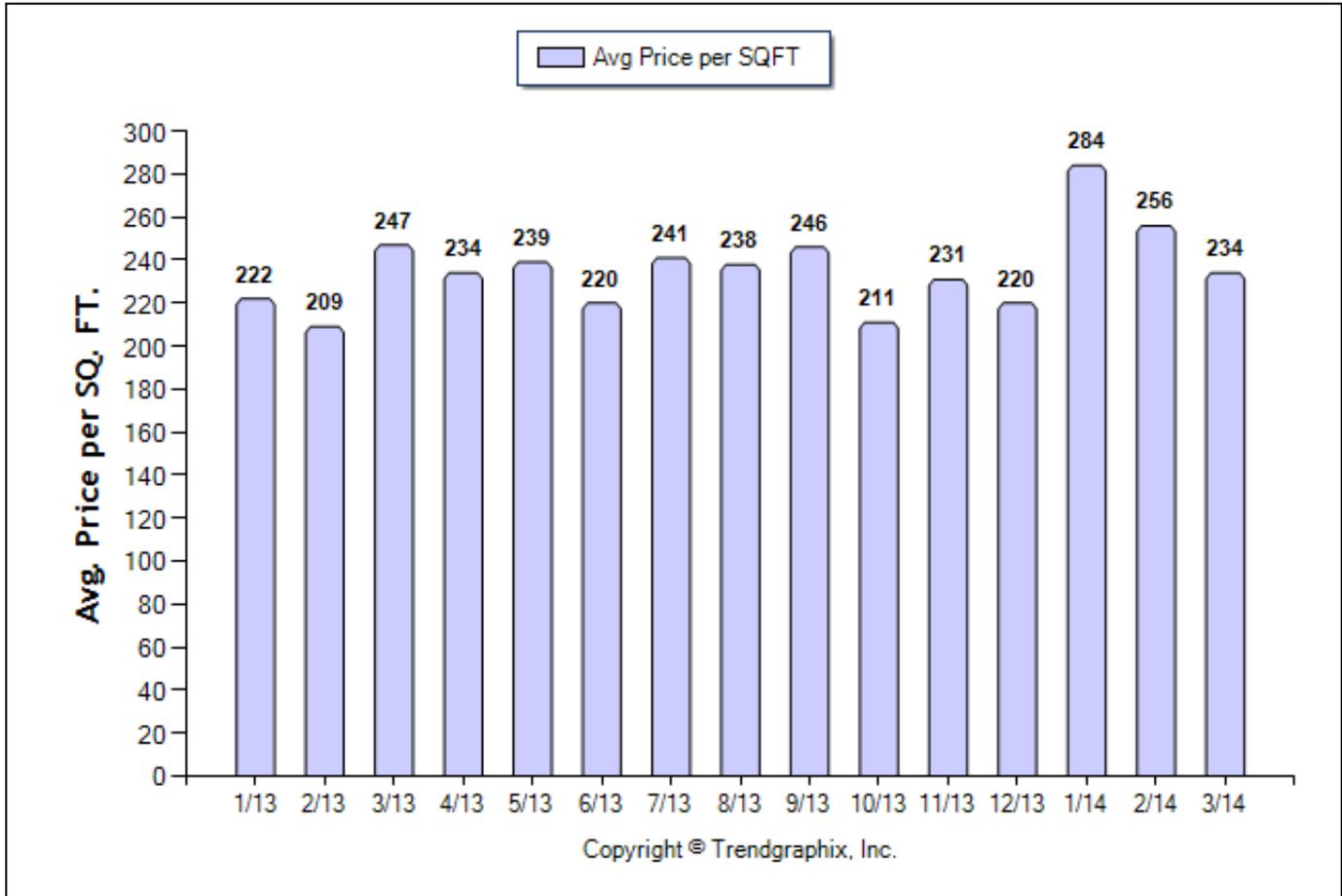
Bedrooms: 0 - No Limit

Full Baths: 0 - No Limit

Half Baths: 0 - No Limit

Year Built: 0 - No Limit

Average Price per SQFT (Jan. 2013 - Mar. 2014)



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago		
	Mar. 14	Feb. 14	% Change	Mar. 14	Mar. 13	% Change	Jan. 14 to Mar. 14	Jan. 13 to Mar. 13	% Change
Avg. Sq. Ft. Price	234.3	256.1	-8.5% ▼	234.3	246.8	-5.1% ▼	251.7	233.1	8% ▲

March 2014 Average Sold Price per Square Footage is Neutral**

Average Sold Price per Square Footage in March 2014 is \$234. It is down **8.5%** compared to the last month and down **5.1%** compared to the last year.

**Based on 6 month trend - Appreciating/Depreciating/Neutral.

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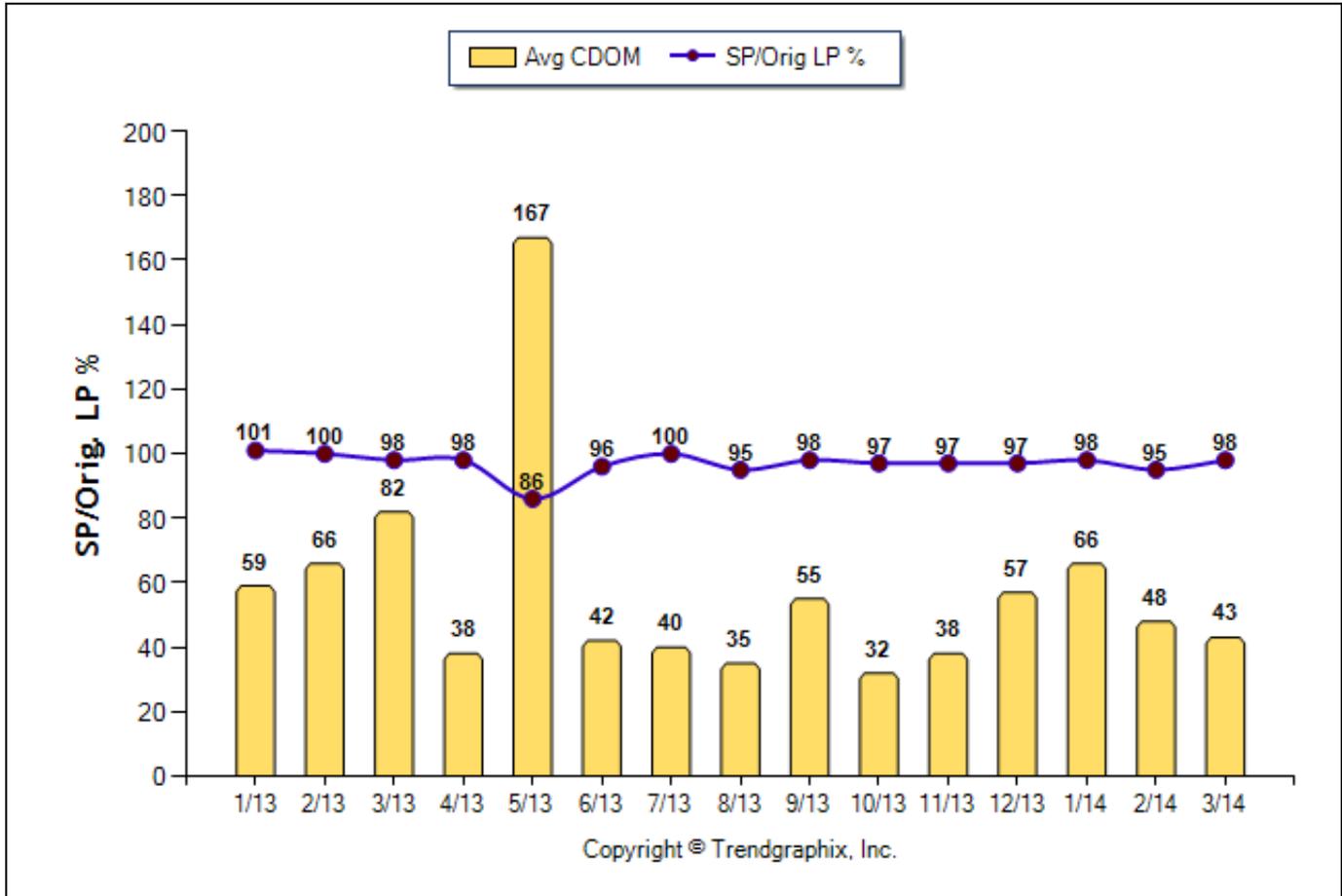
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Full Baths: 0 - No Limit

Half Baths: 0 - No Limit

Year Built: 0 - No Limit

Avg CDOM & SP/Orig LP % (Jan. 2013 - Mar. 2014)



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago		
	Mar. 14	Feb. 14	% Change	Mar. 14	Mar. 13	% Change	Jan. 14 to Mar. 14	Jan. 13 to Mar. 13	% Change
Avg CDOM	43	48	-10.4% ▼	43	82	-47.6% ▼	50	73	-31.5% ▼
Sold/Orig LP Diff. %	98	95	3.2% ▲	98	98	0%	97	99	-2% ▼

March 2014 Average Continuous Days on Market trend Remains Steady**

Continuous Days on Market in March 2014 is 43. It is down 10.4% compared to the last month and down 47.6% compared to the last year.

March 2014 Sold/Original List Price Ratio Remains Steady**

Sold/Original List Price % in March 2014 is 98%. It is up 3.2% compared to the last month and the same as compared to the last year.

**Based on 6 month trend - Rising/Falling/Remains Steady.



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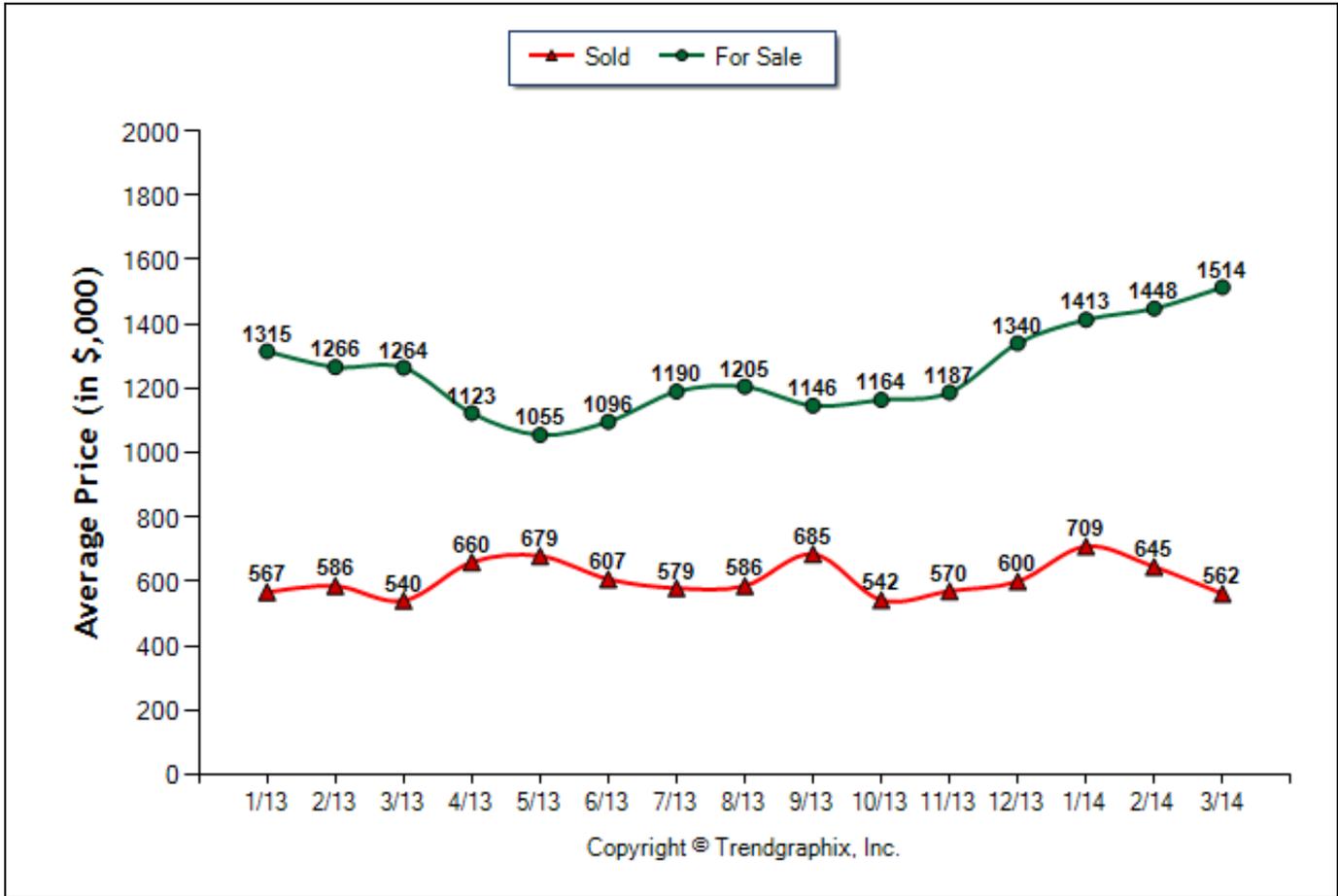
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Full Baths: 0 - No Limit

Half Baths: 0 - No Limit

Year Built: 0 - No Limit

Average Price of For Sale and Sold (Jan. 2013 - Mar. 2014)



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago		
	Mar. 14	Feb. 14	% Change	Mar. 14	Mar. 13	% Change	Jan. 14 to Mar. 14	Jan. 13 to Mar. 13	% Change
Avg. Active Price	1514	1448	4.6% ▲	1514	1264	19.8% ▲	1462	1283	14% ▲
Avg. Sold Price	562	645	-12.9% ▼	562	540	4.1% ▲	617	556	11% ▲

March 2014 Average For Sale Price is Appreciating**

Average For Sale Price (in thousand) in March 2014 is \$1514. It is up 4.6% compared to the last month and up 19.8% compared to the last year.

March 2014 Average Sold Price is Neutral**

Average Sold Price (in thousand) in March 2014 is \$562. It is down 12.9% compared to the last month and up 4.1% compared to the last year.

**Based on 6 month trend - Appreciating/Depreciating/Neutral.



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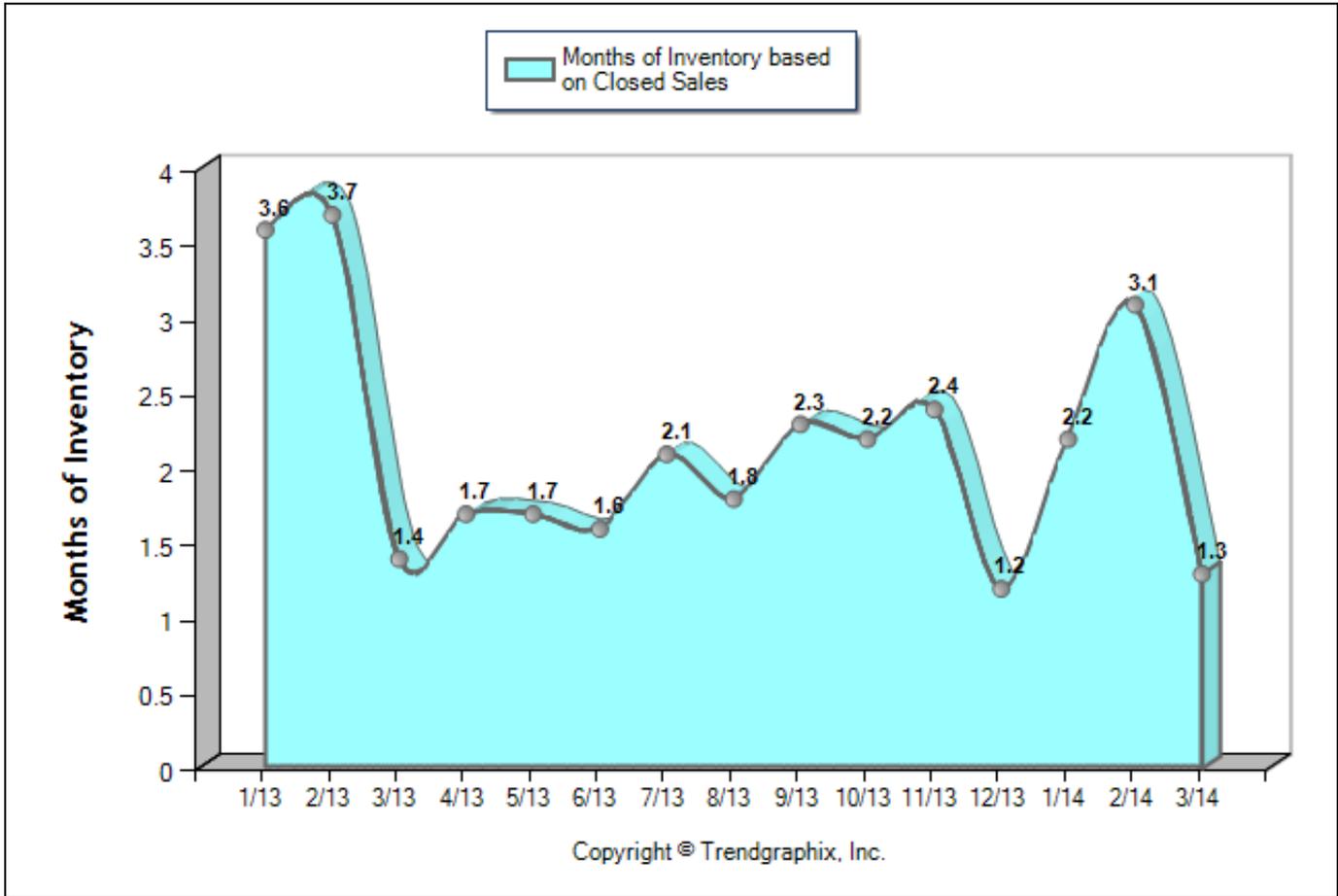
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Full Baths: 0 - No Limit

Half Baths: 0 - No Limit

Year Built: 0 - No Limit

Months of Inventory Based on Closed Sales (Jan. 2013 - Mar. 2014)



	Curnt vs. Prev Month			Curnt vs. Same Month 1 Yr Ago			Curnt vs. Same Qtr 1 Yr Ago		
	Mar. 14	Feb. 14	% Change	Mar. 14	Mar. 13	% Change	Jan. 14 to Mar. 14	Jan. 13 to Mar. 13	% Change
Months of Inventory (Closed Sales)	1.3	3.1	-57.5% ▼	1.3	1.4	-7.1% ▼	1.9	2.4	-20.7% ▼

March 2014 is a Seller's market**

Months of Inventory based on Closed Sales in March 2014 is 1.3. It is down **57.5%** compared to the last month and down **7.1%** compared to the last year.

**Buyer's market: more than 6 months of inventory based on closed sales. Seller's market: less than 3 months of inventory based on closed sales. Neutral market: 3 - 6 months of inventory based on closed sales.

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*Facts and Trends*TM - Published April 2014*

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Full Baths: 0 - No Limit

Half Baths: 0 - No Limit

Year Built: 0 - No Limit



Date	1/13	2/13	3/13	4/13	5/13	6/13	7/13	8/13	9/13	10/13	11/13	12/13	1/14	2/14	3/14
For Sale	40	37	37	36	50	51	61	60	64	60	46	30	31	28	37
New Listing	17	25	28	44	42	37	46	34	33	30	22	8	17	25	31
Sold	11	10	26	21	29	32	29	34	28	27	19	26	14	9	28
Pended	16	21	19	35	24	34	34	27	24	23	26	15	14	22	21
Months of Inventory (Closed Sales)	3.6	3.7	1.4	1.7	1.7	1.6	2.1	1.8	2.3	2.2	2.4	1.2	2.2	3.1	1.3
Months of Inventory (Pended Sales)	2.5	1.8	1.9	1	2.1	1.5	1.8	2.2	2.7	2.6	1.8	2	2.2	1.3	1.8
Absorption Rate (Closed Sales) %	27.5	27	70.3	58.3	58	62.7	47.5	56.7	43.8	45	41.3	86.7	45.2	32.1	75.7
Absorption Rate (Pended Sales) %	40	56.8	51.4	97.2	48	66.7	55.7	45	37.5	38.3	56.5	50	45.2	78.6	56.8
Avg. Active Price	1315	1266	1264	1123	1055	1096	1190	1205	1146	1164	1187	1340	1413	1448	1514
Avg. Sold Price	567	586	540	660	679	607	579	586	685	542	570	600	709	645	562
Avg. Sq. Ft. Price	222	209	247	234	239	220	241	238	246	211	231	220	284	256	234
Sold/List Diff. %	102	102	99	100	91	98	100	97	99	98	98	98	100	95	99
Sold/Orig LP Diff. %	101	100	98	98	86	96	100	95	98	97	97	97	98	95	98
Days on Market	25	68	55	49	34	32	32	32	25	29	31	36	48	41	30
Avg CDOM	59	66	82	38	167	42	40	35	55	32	38	57	66	48	43
Median	465	542	410	596	429	472	505	513	533	460	490	534	561	558	461

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